ROADS to ICT Talent Development

Huawei Learning Service, Your Trusted Learning Partner



HUAWEI TECHNOLOGIES CO., LTD.

I Am ...

Huawei Learning Service focus on ICT talent development for more than **20** years. With our profound insight of ICT industry, leading practices benchmark from both vendor and operator viewpoint and through advanced resource integration, we serve main operators in more than **170** countries and regions all over the world, and delivers **300,000** person days training per year.

Professional

ICT industry focused curriculum system, facilitated by experts with actual telecom practical experiences. Advanced and agile eLearning platform providing one-stop solution.

Focused

Dedicated to develop talent for telecom industry. Global presence in more than 170 countries and regions, provide customized ICT talent development solutions.

Collaborative

Integrate global leading learning and competence development resources, proactively share ICT talent ecosystem development and joint innovation with industry's ICT enterprises and organization.

Value Creation

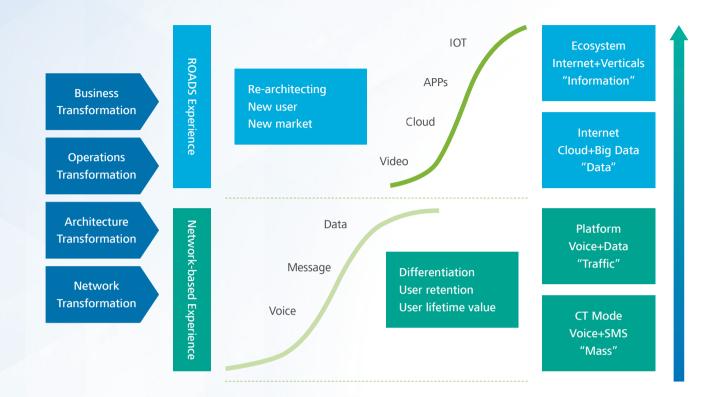
Delivered 300,000 person days training annually, cultivate large pool of qualified ICT talents to assist ICT companies to realize business success. Improve IT penetration at national level and continuously creating value for society and customer alike.



My Experience

2015 Serves main operators in more than 170 countries and regions Ð all over the world, and 300,000 person days training Adopts advanced learning technology development and sets Ę up a systematic online learning platform, which allows trainees to learn anytime and anywhere. Provides technical expert certification services In 1997, Huawei set up a customer training department called Launched "Learning Service" management training services to share experience 1 with customers Launched Competence í . Consulting service Provided a with the aim to professional help customers to On site training training service efficiently obtain by Huawei by means of right competencies experienced R&D transferring and skills that personnel or field technical match different engineers. knowledge & skills positions in their organizations.

Digital Transformation is Critical to Meet the Customer's Experience



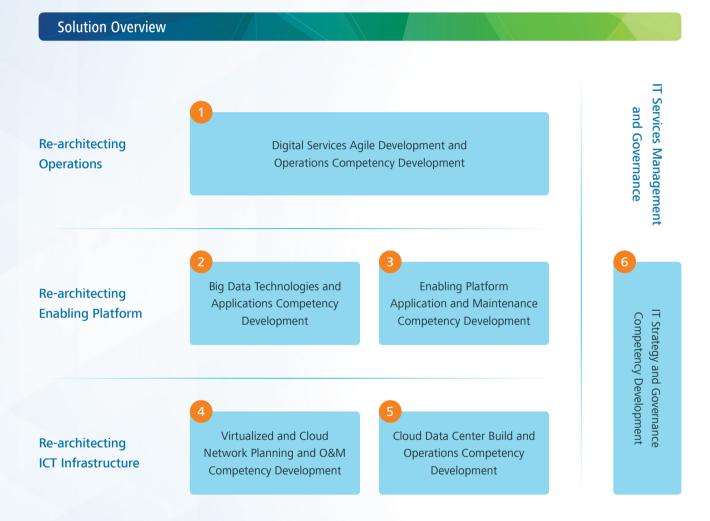
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Talent Pipeline is the key foundation of digital transformation



Solution 4-1: Knowledge Transformation for ICT New Technologies

With ICT transformation, new technologies are emerging. How managers can accurately grasp the ICT technology trends to ensure commercial success? How can technical personals master new technologies quickly to support networks and business operations?

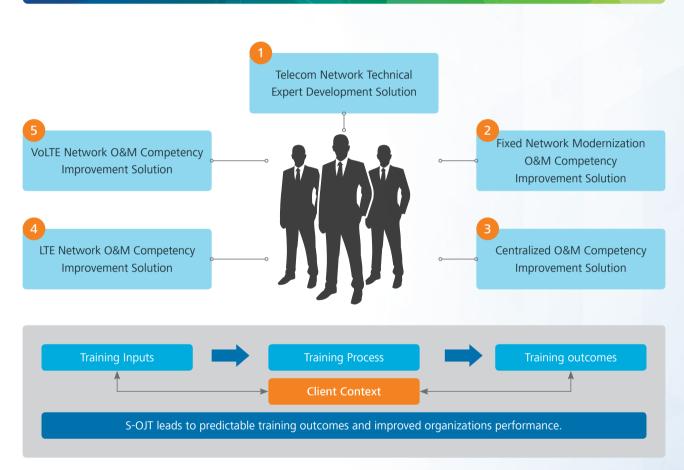


- Build talent competence model and development plan under digital transformation
- Access ICT knowledge and skills through a one-stop service and multi-technology integration platform
- Enhance ICT network operational capability

Solution 4-2: Position/Job-Role Based Learning for Skill Transformation

Customer experience drives network operation transformation, how to reconstruct personnel skills based on job roles and business process to improve O&M quality and efficiency?

Solution Overview

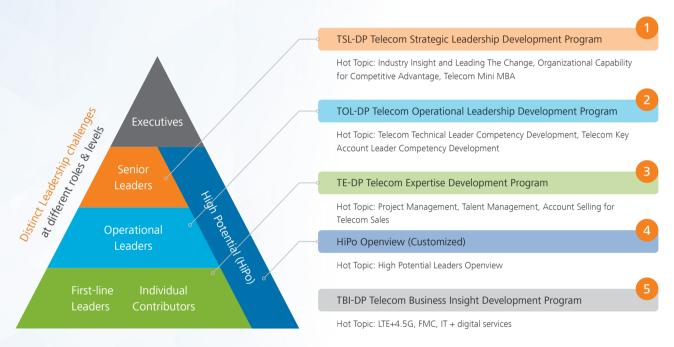


- Develop business centric elite force, to build an core O&M team
- Improve centralized O&M competence to support O&M transformation
- · Achieve end to end visual operation and maintenance, effectively enhance customer's experience

Solution 4-3: Managerial Competency Development for Business Transformation

Under digital transformation, how to develop and undertake strategies and reconstruct the organization and talent to lead the team to success are the challenges faced by managers.

Solution Overview



*Customized based on real business needs and competency challenges

- · Improve the leadership, business and management competence needed in the transformation period
- Obtain Huawei's fast-growing management and personnel cultivation practices to achieve rapid transformation
- Access successful experience by sharing the world's leading operator practices

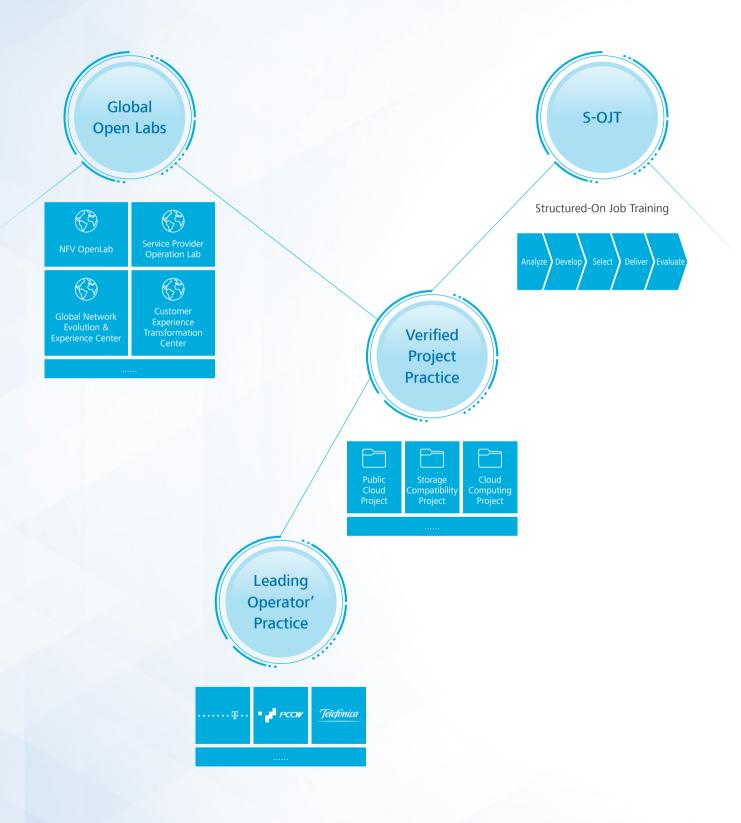
Solution 4-4: Talent Development for National ICT Strategy Transformation

Under the rapid development of information technology, the states and operators/government are faced with challenges such as: shortage of ICT talent, lack of talent development practice, training system is not perfect and so on.

Solution Overview National ICT Talent To supply **Development Strategic Plan** Government and СТ IT IP National ICT Talent National ICT Competence enterprise Domain Demands Survey Framework Construction e.g. National Operator HCIE (Expert Level) Professional Certification guidance National ICT Talent Competence HCNP Development Implementation System Training Institute (Professional Level) (For Vocational Training and Academic Education) e.g. Government National ICT Linked institute Qualification Framework **HCNA** (Associate Level) **Employment Education** Education domain enablement e.g. University, ICT **HCNG** college Learning and Certification Platform Building Consulting (Graduate Level) Huawei National ICT Talent **Tiered and Qualified ICT ICT Practitioner Development Solution** Talent

- · Construct talent competence model to support the effective competence management
- · Design a perfect learning management system to fill in the knowledge gap
- · Establish a perfect talent development system to fulfill the social responsibility

Integrated Training with Practice Makes Learning Effective



Learning Cloud Service Makes Learning Efficient



Global Sharing, Local Collaboration





Program Show I











China: Ultra-practice(UP) Talent Development

- · Aim at core service self-maintenance, expert standards and selection establishment
- Focus on practice, 80% of the learning activities are based on real projects and network
- Dual-tutor system, learning and practice tutors throughout the whole training cycle

Malaysia: National Talent Development Solution

- Combine Malaysia government, local universities and Huawei work together to build ICT talent development system
- launch a joint certification program for pre-graduate
- Develop 10000 ICT Talents in 5years to provide ICT talents for ICT chain

Nigeria: Technical Competency Assessment & Certification

- Coordinate job role competency standards refreshment of business and HR departments
- Cover competency gap analysis of all the technical roles
- Plan talent competency improvement to support business development in 3 years

Germany: LTE Consulting Training Based on Network Evolution

- Refresh competence model based on LTE new network and new technology
- Combine department business target and skill standards to design visual learning path
- Develop 20+ courses on site based on employees learning behavior

Laos: Competency Development Consulting Service

- Customize competency-position match standard, set C&Q system
- Comprehensive assessment, in-depth gap analyze
- Highly customized training based on business requirement

Program Show II











Angola: Training System Operation Consulting Service

- Construct organization structure and job processes to realize training self-operation
- Construct learning management system to support training management and online learning
- Authorize Huawei courses and train instructor to support training center operation

Romania: NOC O&M Competency Improvement Program

- Customize training based on process to shorten training time
- Customize training R&D method to guarantee competency transfer in NOC
- Develop part-time instructors to reduce training cost

Brazil: Network Operation Competency Development Project

- Together with customer, Huawei designed Network Operation Transformation Competency
 Fast Readiness solution for all customer's new teams
- Set Staged Learning Goals, to be the competency partner of customer
- Use learning zone on Huawei Academy Online platform to manage the training and show
 the process of all delivery activities

France: LTE Advanced Training

- Combine real network problem, LTE hot technical topics and Huawei O&M experience to customize training topics
- Trainees, instructors and experts converse through video conference to reduce off-job time
- Customize 12+ topic seminars per year to guarantee sustained O&M competency improvement

Indonesia: Comprehensive Competency Improvement Solution

- · Select star employees to participate and share experience of overseas projects
- Invite leading operators and vendors to share best experience
- Integrate industry knowledge, improve comprehensive competency of technology, operation and business



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